

(for posted position)

888 Glenbrook Road  
Bryn Mawr, PA 19010

January 27, 2006

Ms. Jennifer Kelley  
College Relations Manager  
Scarrone Consulting  
25 127<sup>th</sup> Street  
New York, NY 22122

Dear Ms. Kelley:

I am formally applying for the Marketing Associate position with Scarrone Consulting which is posted on Villanova University's Career Services website. Scarrone Consulting is an ideal fit for me due to my interests in international business and I feel my qualifications are a good match for the responsibilities of this position.

As a senior, marketing major with additional coursework in finance and economics, I feel my academic background fits well with the nature of your work. I was an active leader in many of my upper level business projects and took advantage of every opportunity to learn about international markets. This past summer I interned at Morgan Stanley and was exposed to many areas of client services. This experience enabled me to understand marketing and consulting strategies as well as being a contributing member of some major team projects. These experiences, in and out the classroom, have solidified my interest in an organization like Scarrone Consulting.

My resume demonstrates a high level of involvement outside the classroom at Villanova. I have been an active participant and have taken on leadership in many of my volunteer activities. Leading a major fund raising campaign for my fraternity and being a committee leader for Special Olympics have been highlights for me. My involvements at Villanova, as well as holding a part-time position throughout college convey a strong work ethic and boundless energy. After graduation, I would like to continue my strong performance with Scarrone Consulting.

I look forward to the opportunity to meet with you to discuss my candidacy in more detail. Please contact me by phone or email if you need any additional information. Thank you for your time and consideration.

Sincerely,

Matthew Murphy

Enclosure