

Adam Kanji, J.D., M.B.A.

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(631) 413-4101

BAR ADMISSIONS

- New Jersey, Pennsylvania, New York, EDPa, MDPa, WDPa, DNJ

LEGAL EXPERIENCE

Assistant Professor: **Villanova University School of Law, Anticipated August 2026**

- Prepare syllabus, exam prompts, and presentations for Legal Writing I
- Teach Legal Writing I including grading memo and motion
- Teach Contract Drafting: An upper level course focused on the day to day practice of drafting, revising, and redlining contracts

Counsel: **Comcast Business, September 2021-Present**

- Advise and Negotiate business services vendor agreements and sponsorship agreements
- Review and advise a variety of agreements involving advertising, marketing, business services, NDA's, assignment, and any agreements affecting the relationship between Comcast and customers, vendors, or partners
- Manage processes in both legal and business teams and recommend areas to improve efficiency
- Oversee outside counsel on discreet matters involving questions of law, 50 state surveys, or government regulations, and on matters such as a full customer deal. This includes handling all interactions with outside counsel, negotiating cost structure, and reviewing bills and final products.
- Manage and review issues presented to Outside Counsel for review domestically and internationally
- Provide input on contractual provisions for legal and business issues including limitation of liability, insurance, tax and regulatory, indemnification, choice of law/venue, finance and pricing, confidential information etc.

Adjunct Professor Law School: **Villanova University School of Law, January 2024-Present**

- Create lesson plan and prepare syllabus and materials for Contract drafting class
- Provide practical advice and assignments for students in contract drafting, and be available for individual conferences and detailed feedback
- Write quizzes, midterm, and final exams, and mark papers for a grade

Associate Attorney: **McElroy, Deutsch, Mulvaney & Carpenter, LLP, September 2017- August 2021**

- Take discovery and trial depositions in various insurance defense and mass tort matters specifically asbestos docket, premises liability, and professional malpractice
- Prepare motions and legal briefs and handle pretrial pleadings and discovery
- Draft and Argue Summary Judgment motions and Motions to Dismiss
- Negotiate settlements and finalize settlement documents
- Appear in mediation, arbitration, and settlement conferences.

Adjunct Professor Law School: **Rutgers Law School, August 2020-December 2022**

- Create lesson plan and prepare syllabus and materials for required negotiation and mediation course

- Provide instruction about strategies and techniques on negotiating various topics
- Write quizzes, midterm, and final exams, and mark papers for a grade

Judicial Clerkship: Judge Joseph A. Turula, Presiding Judge Civil Div., New Jersey Superior Court, August 2018-August 2019

- Drafted Judicial opinions for motions heard without oral argument or following oral argument
- Drafted Memo with recommendation for motions before oral argument was conducted
- Mediated cases and conducted settlement conferences between parties prior to trial
- Conducted research on novel issues before the Court

ADDITIONAL EXPERIENCE

Assistant Coach/Data Analyst: Villanova University Women's Soccer Team, August 2025-Present

- Review game film and provide analysis of key plays, tactical insights, and individual positioning
- Manage and analyze data from all twelve conference teams including over 500 data points, and provide insights to coaching staff and players
- Provide in-game analysis of positioning and player metrics based on data collected

Youth Soccer Coach: Next Level Soccer Academy, Princeton FC, PDA, Albertson Soccer Academy, Huntington Boys Club, NY Olympic Development Program, NJ Olympic Development Program, August 2008-April 2025

- Manage male and female teams from 12-18 years old, including tactics, in game substitutions, and training sessions
- Interact with players and parents to develop players technically, tactically, and as young adults
- Prepare players and parents for college recruiting process

EDUCATION

Villanova University Charles Widger School of Law, Villanova, PA

J.D. May 2017, *GPA: 3.50 (40/147) (27%)*

Activities and Awards: 3 yr Full-Tuition Dean Merits Scholarship; Property/Contracts TA; Civil Procedure TA;

Villanova University School of Business, Villanova, PA

Masters in Business Administration. May 2017, *GPA: 3.46*

Fordham University, Bronx, NY,

B.S. in Psychology and History, Minor in Business Administration, *GPA: 3.38 overall*

INTERESTS

- Professional Soccer Coach for youth soccer teams and collegiate Division 1 soccer teams
- Manchester United Season Ticket Holder
- Massive Taylor Swift fan